Funds Distribution Report

CONT

Recipient Organization: Two Rivers CDC

Address:

807 5th Ave Seattle, WA 98104

Contact:

(360) 276-8211 ext. 239 https://tworiverscdc.org

Organization's General Goals:

The primary mission of Two Rivers CDC (Community Development Corporation) is to promote economic opportunities and cultural respect through community engagement, and personal and business development.

Date of Award: Level:

2023 Q4 \$500 to \$2,500

For more information, please read the attached report from Two Rivers CDC.



8802 27th Ave NE Tulalip, WA 98271

TulalipCares.org

Disclaimer: This report may be a summary of content provided by the recipient, not always complete quoted material.

PROPOSAL SUMMARY (abbreviated)

Two Rivers CDC proposed to expand its mindfulness approach to small business. In 2022 we envisioned creating avenue conducive to relaxation while addressing other issues. The center was competed during this year and we have held multiple events to highlights its effectiveness. We have included agencies to provide services to Indian Country.

The objectives outlined last year have proven to valid and in need of expansion. The Reflections Center created by Two Rivers is located in rural east King County just off I-90; convenient to state agencies on the eastside. The expansion of concept is to work with agencies to increase their knowledge and awareness of the needs in Indian Country. The setting allows for talking circles around the firepit and meditative strolls.

Our "Grand Opening" was May 29. We invited the Small Business Administration (SBA), HUD, Native businesses and other. The concept of spending time in natural surroundings while discussing major topics was well received. One objective was to have SBA and HUD representative look at potential for using their respective programs to assistance Native owned small businesses.

Also in attendance were several tribal liaisons for state agencies. Several potential initiatives were put into action to pursue tribe to tribe partnerships while leveraging federal and state agencies.

Attached are flyers: one for a series of tribal webinars to promote creation of revenue generating small businesses. The other is for a series of on-site training sessions for veteran owned small businesses.

Also attached are photos from the open house and from some of the actual group events.

The donation from Tulalip Tribes enabled Two Rivers to "flesh out" the concept and expand the program. To date we have:

- Signed and MOU with King County for use of Boxley Park.
- Entered an MOU with "We Fear Not", a fledgling organization on the Yakama Reservation to engage in cultural preservation among youth. It is led by a service disabled veteran.
- Engaged with state agencies to leverage outreach in Indian Country.

Thank you for your support.

Daucey Brewington, Executive Director

Attachments

Veterans Training Flyer

Tribal webinar flyer

Photos from "Grand Opening and special events"



Nov 1: Gov't Contracting: 8a, HUB Zone, Mentor-Protégé

What are they and how can they affect tribal revenues

Tribal access, unique advantages/opportunities

Leveraging to increase growth and profits

Nov 8: Gov't Contracting: Challenges

Leveraging tribal location
Expanding capacity and capabilities
Management development
Marketing and Client Development

Nov 15: Gov't Contracting: Partnering

Finding and vetting Partners

Teaming vs Joint Ventures

Internal conflicts: Prevention and/or management

Nov 22: Eligibility and Certification

Sovereignty Council Requirements Individual requirements

All webinars: 10:00 to 11:00am Pacific Time
Series will repeat in Jan 2025

Registration: www.TwoRiversCDC.org

Funded in part through a Cooperative Agreement with the US Small business Administration



Veteran's Programs

Two Rivers CDC is a Native American 501c3. One of our stated purposes is to support veterans. Another purpose is to provide technical assistance to small Native owned businesses. Beginning Nov 12, Two Rivers is launching a five month pilot program for veteran owned small businesses. This program includes stress reduction as an integral part of the training and is open to all veterans.

Typical agenda:

10:00-12:00 Talking Circle

Mindfulness techniques

Relaxation exercises

12:00-1:00 Lunch

1:00-3:00 SBA Small Business Programs

Nov 12: Certifications-Veterans, 8a, HUB Zone

Dec 10: Financing, G&A calculations

Jan 14: Marketing and Client Development Feb 11: Teaming, Joint Ventures, Partnering Mar 11: Growth Management and Exit Strategy

All sessions to be conducted at the Reflections at Blackstar conference center in North Bend, WA.

There are no costs to attend

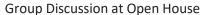
Registration required: www.TwoRiversCDC.org INFO@TwoRiversCDC.org

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Open House: SBA Regional Administrator in Center

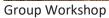






Group Discussion at Open House Seattle Indian Health Board, Tribal Liaison, Yakama Wood Products









Round Table discussion: 10:00-3, Friday Oct 25, 2024

Topics: Capital resource availability in Indian Country

- Lending
- Challenges
- Outreach and effectiveness

Invitee: SBA, SBA lending partners, Native CDFI's, Native support organizations

Objectives:

- Draft outline for improved outreach in Indian Country
- Draft outline for outreach event(s) during first quarter 2025
 - Single one-day event or...
 - Multiple half day regional events
 - Identify potential partners and locations

Host: Two Rivers CDC

Daucey Brewington, 425-283-2512 , <u>daucey@tworiverscdc.org</u> 45112 SE 166th St, North Bend, WA

Organizations limited to one attendee due to space and expected attendance

Draft Agenda:

9:30-10 meet and greet

10:00 Group introductions and overview

Group affirmation of topics

Summary of SBA lending

Effectiveness in Indian Country Challenges in Indian Country How to address challenges

Recommendations

Next Steps

2:30 Summary of days discussion

3:00 Adjourn